



# POLARIS

## CAPITAL MANAGEMENT, LLC

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### GLOBAL EQUITY COMPOSITE COMMENTARY

	2024		Annualized as of March 31, 2024				
	YTD	Q1	1 Yr	3 Yrs	5 Yrs	10 Yrs	Since 9/30/1984
<i>Polaris Global Equity Composite (net of fees)</i>	6.19%	6.19%	18.84%	4.54%	8.57%	7.26%	10.91%
<i>Polaris Global Equity Composite (gross of fees)</i>	6.33%	6.33%	19.44%	5.06%	9.11%	7.78%	11.74%
MSCI World Index, gross dividends reinvested	9.01%	9.01%	25.72%	9.12%	12.62%	9.97%	10.20%

*Composite returns are preliminary. Past performance is not indicative of future results.*

Global equity markets enjoyed consecutive months of gains, with the MSCI World Index returning 9.01% for the quarter. European markets rounded the corner, reporting better-than-expected inflation figures, while the U.S. continued its hot streak on the back of mega-cap tech stocks. Asian countries and select emerging markets also posted modestly positive returns, with a notable market re-rating in Japan as the country reevaluated its stance on deflation. Major central banks (including the Federal Reserve) wrestled with the idea of rate cuts, holding firm as the drivers of inflation remain in play. The exceptions were the Swiss National Bank, which cut rates, and aforementioned Japan, which raised rates for the first time in 17 years.

On this backdrop, the Polaris Global Equity Composite returned 6.19% (net of fees), lagging the benchmark. The global portfolio had absolute positive gains across all sectors, led by financials, industrials and consumer discretionary holdings. The portfolio's significant underweight in the heated information technology sector was primarily responsible for the underperformance. Real estate and utilities had middling returns, although the global portfolio beat the benchmark in both. From a country perspective, the portfolio outperformed in Germany, United Kingdom, Switzerland and Sweden to name a few. The portfolio and benchmark were generally aligned in U.S. stock performance; however, the significant U.S. underweight (approximately 31%) played into the portfolio-level differential to the benchmark. Norway, Canada and Italy were the only countries in the portfolio with absolute negative returns for the quarter.

#### FIRST QUARTER 2024 PERFORMANCE ANALYSIS

In the financials sector, The Carlyle Group drove gains with its quarterly earnings and positive guidance for 2024. Enhanced fee income on a pay structure overhaul, in combination with a lower expense base, widened margins in the quarter. Two German reinsurance companies, Munich Re and Hannover Re, continued to advance on a firmer price environment. Both raised dividends and set positive guidance for 2024. For many of the traditional U.S. banks, performance was higher on net interest margin expansion and a benign credit environment. Brooklyn, NY-based Dime Community Bank was a detractor of note, coming under pressure due to its commercial and multi-family real estate exposure. The sharp decline at struggling New York Community Bank (which absorbed failed Signature Bank in March 2023) also heightened unease about the regional banking sector and specifically the much smaller Dime Community.

Portfolio revisions in early 2024 proved fruitful, as we steered away from the passenger car market in favor of the broader truck market. Industrial holdings, Daimler Truck Holding and Allison Transmission Holdings, both gained more than 30% for the quarter. Strength in North American on-highway and defense divisions, coupled with price increases, drove Allison's net sales higher, which more than offset elevated material and manufacturing costs. Daimler Truck hosted an investor day, showcasing its North American market growth with a roll-out of electric delivery trucks in California; the state has a mandate to reach 100% electrification of its governmental fleet by 2035.

Crocs, Inc. was the top contributor in the global portfolio, spearheading consumer discretionary gains. The U.S. footwear manufacturer was up more than 50% on strong earnings and upbeat guidance. The market sees significant upside to Crocs' story as margins improve, international expansion continues and the Hey Dude acquisition gains traction. Next PLC announced preliminary results for its fiscal year end, reporting a 5% rise in annual profits driven

by online sales. The U.K. clothing retailer expects profits to expand to nearly \$1.3 billion in 2024, as rising wages free up British shoppers to spend on fashion. Conversely, Japan's Sony Group Corp. saw a decline on earnings, with lower-than-expected results from their gaming division and flagship PlayStation consoles. LG Electronics reported inline sales, but operating profits disappointed on higher marketing costs and expenses. Sentiment was upended by appliance competitor, Whirlpool, which offered downbeat guidance for 2024.

For the past few years, information technology was a leading driver of U.S. markets, catapulted forward by the "Magnificent 7". However, that outsized growth story has started to decline with the first quarter losses at Tesla and Apple. At Polaris, we first purchased Microsoft in 2012, when it was very much out of favor; it has since reached the heights of the Mag 7 and continues to drive forward on the back of AI demand. While it is no longer the cheapest stock in the global portfolio, it provides great exposure to a heated industry. Other portfolio holdings, SK Hynix, Samsung Electronics and MKS Instruments, could be considered "AI derivatives", capitalizing on the space without the high price tag. Each sits in the fiercely competitive environment amongst semiconductor chip suppliers and chip component manufacturers. On the opposite end of the spectrum, OpenText Corp. declined as investors took profits following a stock rebound in December and January. The company released solid earnings, citing healthy cloud bookings in enterprise content. However, tepid organic growth and the complexity regarding OpenText's AMC divestiture left investors underwhelmed.

AI was the driving force behind very different results for two portfolio holdings. Publicis Groupe was up markedly after announcing solid fiscal year-end results and promoting a new strategy to become the industry's first AI-powered Intelligent System to be built in-house. Teleperformance declined on renewed concerns that generative AI will disrupt the French call center's business. The drop followed an announcement from fledgling, pre-IPO Swedish fintech company, Klarna, which publicly released results from its AI customer service assistant, powered by Open AI, claiming to do the work of hundreds of employees.

The law of supply and demand played out in copper market prices. The "electrification of everything" and a resurgent Chinese economy drove demand, but supply side constraints were an equally, if not more important, determinant of pricing. Many of the most productive copper mines across the world are seeing declining production rates. Copper is produced in places like Chile and Peru, but also in some more politically and economically challenged countries in Africa and Asia; supply disruptions can result from political unrest. For example, Panama somewhat surprisingly halted development of First Quantum Minerals' new \$10 billion Cobre mine. There are also globally-recognized issues in terms of water availability and drought, which are critical in the processing of copper. In summary, the number of new really productive projects coming online are fairly limited; as a result, the copper market should remain tight for the next decade. This will benefit the likes of pure copper players like Lundin Mining and Antofagasta PLC, both portfolio companies that jumped more than 20% for the quarter. Elsewhere in the materials sector, Smurfit Kappa Group, the Irish paper and packaging supplier, rose ahead of its \$20B merger deal with U.S. rival WestRock, expecting synergies and a rebound for durable goods in 2024. Other M&A activity, including Mondi PLC's bid for DS Smith, portends greater packaging industry consolidation in Europe.

Among material sector detractors, Canadian methanol producer Methanex reported a delay in the startup of its Geismer 3 project and repairs at its Egypt facility. In an interview with CNBC, Yara International's CEO stated "volatility is the new normal" in the food system; the stock consequently declined. However, the fertilizer market looks to have stabilized with pricing largely back to normalized levels, as the supply/demand balance is back in check.

Barbell returns typified the health care sector, with AbbVie Inc. and Elevance Health Inc. up more than 10%, offset by declines at Gilead Sciences Inc. and UnitedHealth Group Inc. Despite facing generics competition for its top-selling drug, Humira, AbbVie reported quarterly and annual results that exceeded analysts' estimates. The U.S. drug maker also raised its sales outlook for two of its biggest immunology drugs and announced acquisitions of ImmunoGen and Cerevel Therapeutics. U.S. biopharma Gilead's revenue decline came as lower sales of its COVID-19 and HIV products were only partially offset by higher oncology sales. A late stage-trial failure for Gilead's bladder cancer drug also impacted the stock price. Elevance Health forecasted 2024 profit above expectations after higher commercial insurance premiums helped keep medical costs controlled during the fourth quarter of 2023. In comparison, UnitedHealth flagged an increase in demand for medical care among older adults; UNH has greater exposure to the Medicare Advantage plans.

During the quarter, Avnet Inc. was exited on valuation, while Berry Global Group was sold due to a shift in fundamentals. Berry may face future cash flow impingement following its health/hygiene division spin-off and combination with Glatfelter Corp. via a Reverse Morris Trust transaction. New purchases included Takeda Pharmaceutical Co. Ltd., a Japanese-based global pharmaceutical company, with a diversified product portfolio that

branches into gastroenterology, rare diseases, immunology and oncology; Korean retailer F&F Co. Ltd., which has licensing deals with Major League Baseball, Discovery and TaylorMade Golf brands; and LKQ Corporation, a salvage auto parts business that promotes sustainability by recycling and reusing vehicle components. The quarter also saw some substantial portfolio rebalancing, as we took profits from companies that did particularly well in 2023 and reinvested in those companies expected to capitalize on 2024 market trends.

The table reflects the sector and regional allocation for the Polaris Global Equity Composite as of March 31, 2024.

	MSCI World Weight	Portfolio Weight	Energy	Utilities	Materials	Industrials	Consumer Discretionary	Consumer Staples	Health Care	Financials	Information Technology	Comm. Services	Real Estate	Cash
N. America	74.0%	47.7%	4.0%	1.2%	2.8%	4.3%	6.1%	2.3%	6.9%	13.9%	5.2%	1.1%	0.0%	0.0%
Japan	6.1%	7.5%	0.0%	0.0%	0.8%	2.3%	1.1%	0.0%	1.1%	0.0%	0.0%	1.0%	1.2%	0.0%
Other Asia	2.7%	8.6%	0.0%	0.0%	0.0%	0.5%	2.7%	0.0%	0.0%	2.3%	3.1%	0.0%	0.0%	0.0%
Europe	15.0%	26.1%	2.0%	0.0%	3.8%	3.7%	4.2%	2.2%	2.1%	4.5%	0.0%	3.6%	0.0%	0.0%
Scandinavia	2.2%	5.3%	0.0%	0.0%	1.0%	1.8%	0.3%	0.0%	0.0%	2.3%	0.0%	0.0%	0.0%	0.0%
Africa & South America	0.0%	0.8%	0.0%	0.0%	0.7%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Cash	0.0%	4.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.0%
Portfolio Totals		100.0%	6.0%	1.2%	8.9%	12.7%	14.4%	4.5%	10.1%	23.0%	8.3%	5.7%	1.2%	4.0%
MSCI World Weight	100.0%		4.5%	2.4%	3.9%	11.2%	10.7%	6.5%	12.0%	15.4%	23.7%	7.4%	2.3%	0.0%

Table may not cross foot due to rounding.

## INVESTMENT ENVIRONMENT AND STRATEGY

In 2024, we anticipate that the Fed (and other central banks) will begin lowering rates in small increments, but we will not see a return of artificially low rates. So far, most central banks are generally taking a cautious approach as economic growth appears resilient, sustaining higher inflation rates. Previous projections for rate cuts in March were pushed to the second quarter of 2024 and beyond.

Rates will be a determining factor in driving equity returns in 2024; not all equity returns will be equal, with specific parts of the investment spectrum showing more promise than others. In fact, we have seen a rolling wave of in- and out-of- favor sectors and industries. Companies are adjusting to the “new normal”, with supply chain constraints, pricing/inflation balance, consumption trends, labor dynamics and post-pandemic routines.

High-flying tech stocks led the way in 2023, while defensive sectors languished. 2024 might see a reversal of those fortunes. We see opportunity in a number of areas, some cyclical and some defensive. If the U.S. decisively avoids a recession and manages a “soft landing”, many other global economies will likely follow. In such a scenario, rate-sensitive cyclicals may dominate, and we have identified a number of value investing picks in this space.

The timing of rate adjustments remains in question; it will be a fine balance taking into account strong global GDP growth and employment rates, geopolitical risks and election year stimulus packages, among other metrics. At Polaris, we continue to perform fundamental bottom-up research, which we expect will ultimately drive differential equity returns.

*IMPORTANT INFORMATION: The Polaris Global Equity Composite was established on April 1, 1995 with a performance inception date of September 30, 1984. Performance from the inception date through March 31, 1995 represents the portfolio track record established by Portfolio Manager Bernard Horn while affiliated with a prior firm. The information presented is supplemental. It should not be considered as a recommendation to purchase or sell a particular security mentioned, may change at any time and may not represent current or future investments. References to individual securities throughout this document are intended to illustrate contributors to recent performance or market trends and to provide examples of thematic or security-specific catalysts identified by the investment team as part of its investment process. References to specific securities should not be viewed as representative of an entire portfolio, nor should the performance of any particular security be viewed as representative of the performance experienced by any other security or portfolio. Please refer to the annual disclosure presentation. Past performance is not indicative of future results. The MSCI World Index, gross dividends reinvested, measures the performance of a diverse range of global stock markets in the United States, Canada, Europe, Australia, New Zealand and the Far East. One cannot invest directly in an index.*